

Parts Matrix Gross Profit % Reference Chart for Cost Based Pricing

Desired G.P. %	Markup Field	Desired G.P. %	Markup Field
1%	1%	46%	86%
2%	2%	47%	89%
3%	3%	48%	92%
4%	4%	49%	96%
5%	5%	50%	100%
6%	6%	51%	104%
7%	7%	52%	108%
8%	9%	53%	113%
9%	10%	54%	117%
10%	11%	55%	124%
11%	12%	56%	127%
12%	13%	57%	133%
13%	15%	58%	138%
14%	16%	59%	144%
15%	17%	60%	150%
16%	19%	61%	154%
17%	20%	62%	160%
18%	22%	63%	167%
19%	23%	64%	177%
20%	25%	65%	185%
21%	26%	66%	194%
22%	28%	67%	203%
23%	30%	68%	212%
24%	31%	69%	222%
25%	33%	70%	235%
26%	35%	71%	245%
27%	37%	72%	257%
28%	39%	73%	270%
29%	41%	74%	284%
30%	43%	75%	300%
31%	45%	76%	317%
32%	47%	77%	335%
33%	49%	78%	354%
34%	51%	79%	376%
35%	55%	80%	400%
36%	56%	81%	430%
37%	59%	82%	470%
38%	61%	83%	490%
39%	64%	84%	520%
40%	67%	85%	580%
41%	70%	86%	620%
42%	72%	87%	670%
43%	75%	88%	720%
44%	79%	89%	780%
45%	82%	90%	870%